

ORACLE®

Power AG  
Oracle Database Appliance Optimized  
Test Results Summary Report

ISV & OEM Sales  
Oracle Worldwide Alliances and Channels



# DeltaXE 4



## COMPANY OVERVIEW

- DeltaXE handles power & gas logistics, offers powerful processing & automation
- Industry: Utilities
- Employees: 450
- Revenue: \$50M

## GOALS/OBJECTIVES

- Faster backups and better performance means less problems for the business people
- Shorter downtime if incidents occur
- Faster deployment – the system can be pre-build and shipped to the customer, faster upgrade (which is very interesting in an 24/7 environment) by preparing setup inhouse and shipping it to the customer



## SOLUTIONS

- DeltaXE 4
- Oracle Database Appliance X3-2
- Oracle Database 11gR2
- Oracle Linux
- Oracle Virtual Machine
- Oracle Cloud Control

## PARTNER PERSPECTIVE

“The Oracle Database Appliance is the **ideal platform** for DeltaXE as an out-of-the-box solution. Compared to a traditional setup the system **runs up to 4 times faster** and additionally is **lowering the TCO by 40%**. Mid-market customers are now able to operate DeltaXE **fast and reliable** on a 24/7 system.”

- Arnt Sollie, VP, Powel AS

## RESULTS

- Up to **40% lower TCO** compared to traditional setup of 2 physical nodes using VMWare
- **CAPEX and OPEX** are dramatically reduced over 3 years.
- Fullfilled all KPIs showing **a 4X times faster processing times than previous solutions based on VmWare**
- Very **Stable and Reliable** Self-Contained System: Single Point of Contact at ORACLE

# Hardware and Software

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# Engineered to Work Together